

= The Brazilian Case =

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I. Background



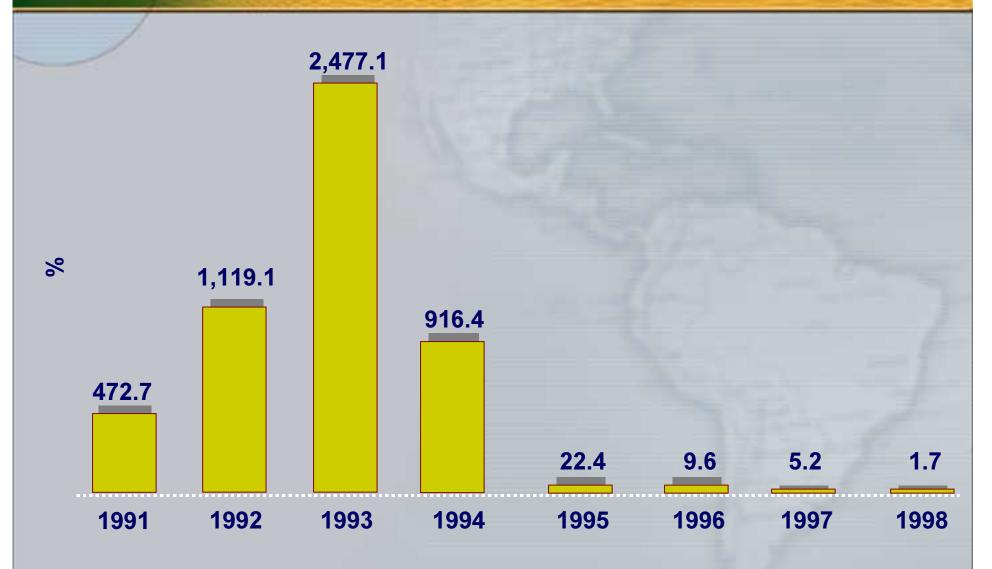




- ➤ In 1994, successful monetary reform reduced annual inflation from nearly 2,500% to single-digit rate;
- Monetary reform was accompanied by <u>incomplete fiscal</u> <u>adjustment</u>;
- Deepening external disequilibrium due to overvalued exchange rate;
- External crises in the late-90s (Southeast Asia, Russia) gradually increased vulnerability of the Brazilian economy, with significant losses of international reserves to sustain the peg.

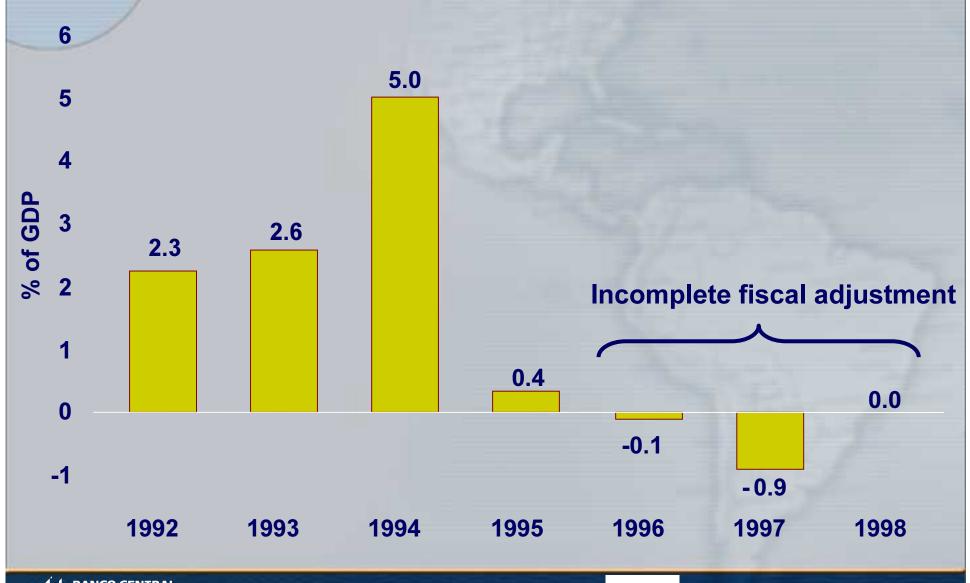


Consumer Inflation Rate: 1992-1998



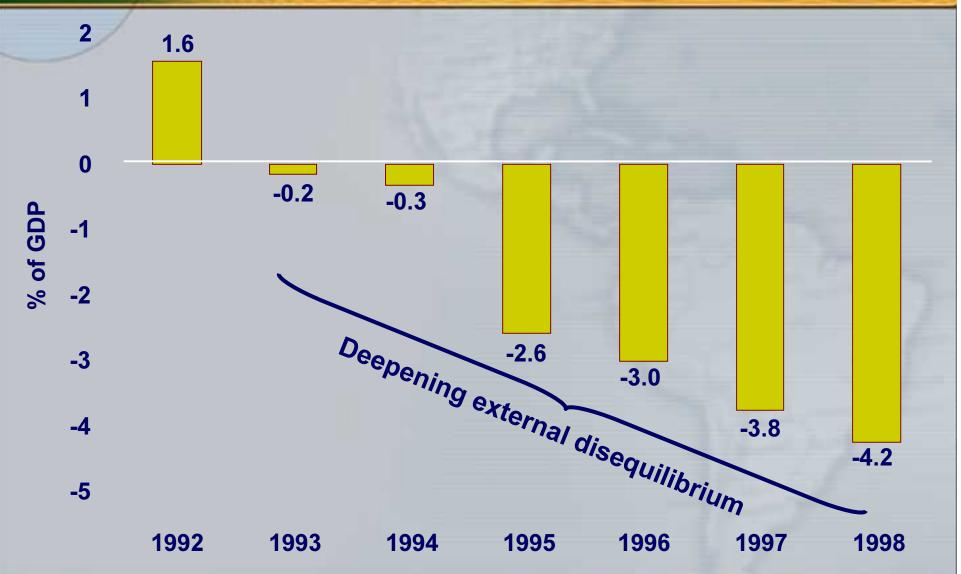


Consolidated Public Sector Primary Surplus: 1992-1998





Current Account Surplus: 1992-1998



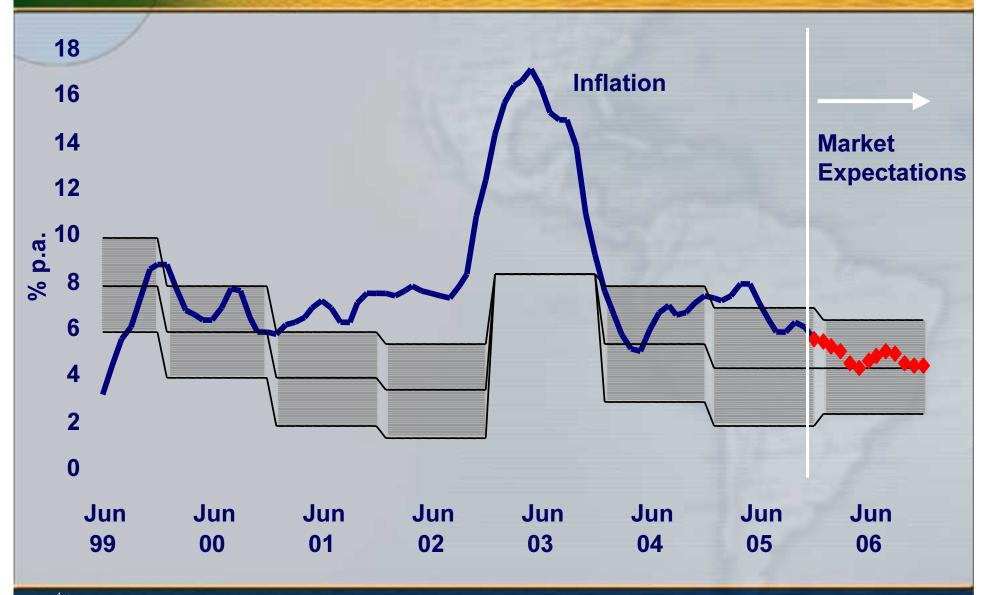


II. Overview: Targets vs. Inflation





Targets vs. Consumer Inflation





III. 1999-2000: The Initial Years





- ➤ January 1999: Floating exchange rate regime → search for a new nominal anchor
- > June 1999: implementation of inflation targets, complementing the transition from a fixed to a floating exchange rate regime
 - Targets set up by the CMN (National Monetary Council) for calendar years
 - Targets set up two years and a half in advance
 - Reference index: Broad National Consumer Price Index (IPCA)
 - Targets defined with tolerance interval, without escape clauses.



- Initial targets envisaged a fast disinflation strategy (multiyear declining inflation targets):
 - Targets set in 1999:

Targets set in 2000:

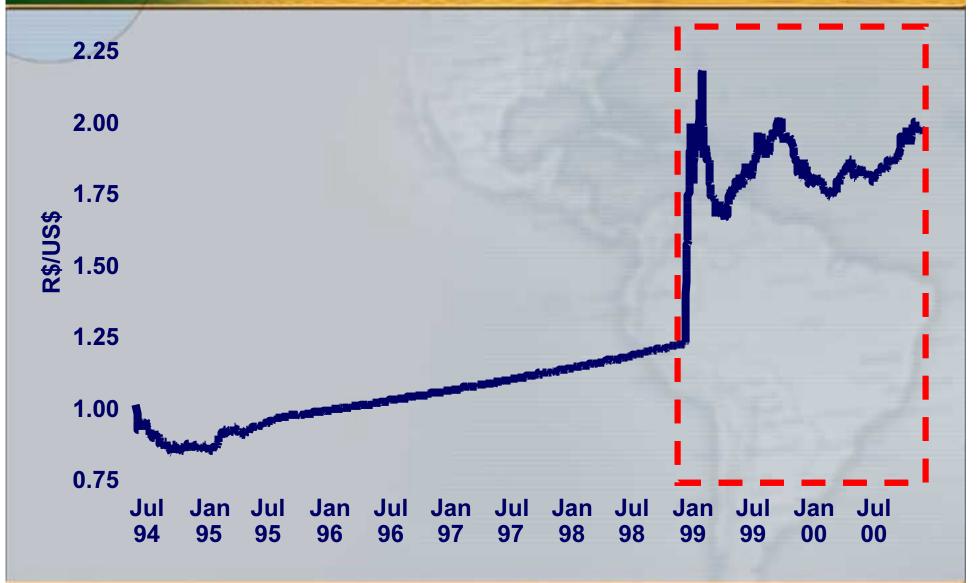
Target set in 2001:



- ➤ <u>Inflation rate</u> stood at 8.9% in 1999 and 6.0% in 2000, within target range.
- > However, fulfilment was not an easy task due to:
 - Initial inflation expectations well above target;
 - Sharp exchange rate depreciation in 1999;
 - Pressure from backward-looking regulated prices (utilities representing about 30% of consumption basket, with rises of 20.9% in 1999, and of 12.9% in 2000).

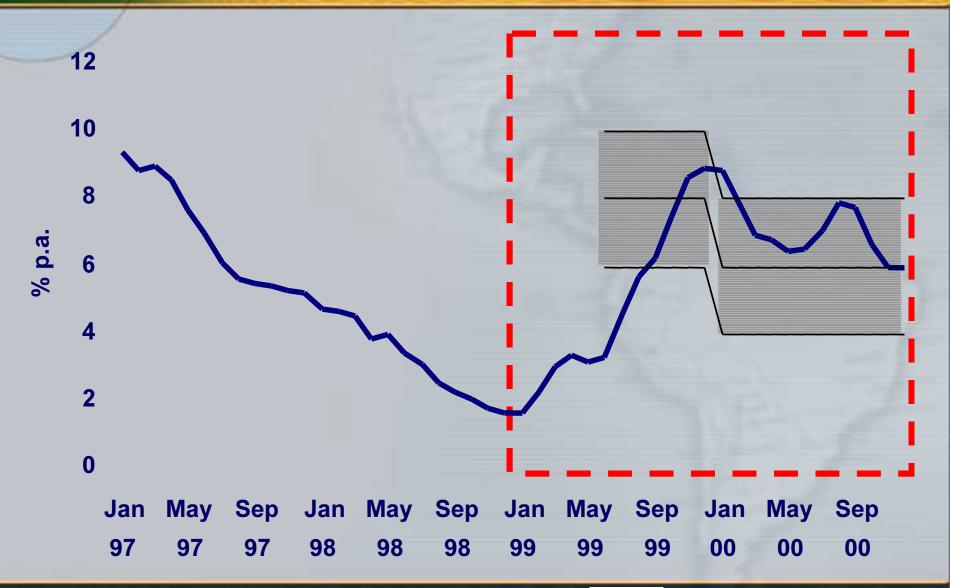


Nominal Exchange Rate: 1999-2000





Consumer Inflation Rate: 1999-2000





- Causes for initial success:
 - Consistent fiscal policy;
 - Strong commitment of Central Bank with targets, with adequate calibration of monetary policy to targets path;
 - No currencies mismatch in the aftermath of the devaluation, due to provision of hedge by Government → main cost of devaluation was the increase of public sector's debt/GDP ratio;
 - Low initial inflation level;
 - Widespread anticipation of devaluation (currency clearly overvalued before floating);



IV. 2001-2002: Target Miss



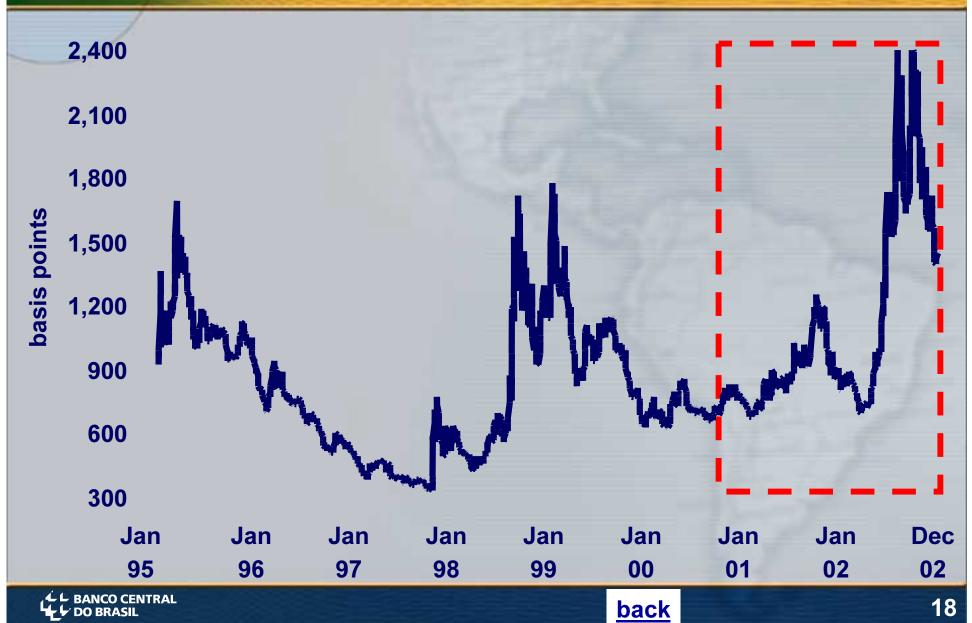


External Shocks: 2001-2002

- 2001 and 2002 marked by adverse external developments, aggravated by a domestic confidence crisis triggered by uncertainties regarding new government policies;
- Sudden stop in capital flows and aversion to claims denominated in Brazilian "reais" (increase in country risk);
- Sharp exchange rate depreciation, jeopardizing the achievement of articulated inflation targets;
- ➤ Like in previous years, inflation also pressured by backward-looking regulated prices;
- ➤ <u>Inflation</u> at 7.7% in 2001 and 12.5% in 2002, missing the target ranges (4% + 2% in 2001 and 3.5% + 2% in 2002).



Sovereign Country Risk: 2001-2002



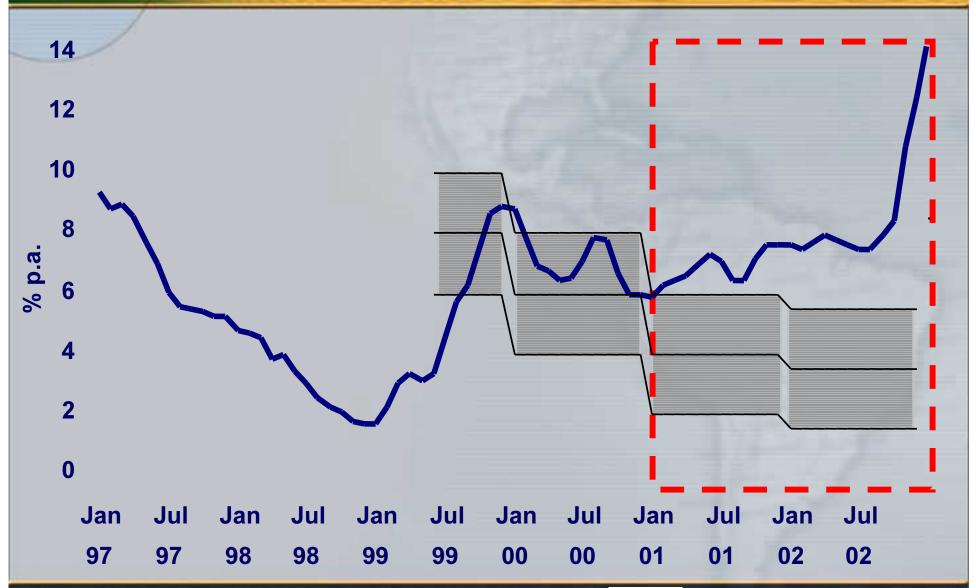


Nominal Exchange Rate: 2001-2002





Consumer Inflation Rate: 2001-2002





V. 2003-2005: Disinflation Strategy



Rebuilding Confidence: 2003-2005

- Since the 2002 inflation target was missed by a very large margin, original disinflation trajectory lost credibility;
- Long-term inflation expectations severely increased;
- Hence, Central Bank proposed in early-2003 an adjusted target trajectory → objective was to regain control over inflation, while smoothing out the economic cost of disinflation:
 - Adjusted targets trajectory proposed in 2003:

2003 → 8.5%

2004 → **5.5**%



Inflation Expectations: 2002



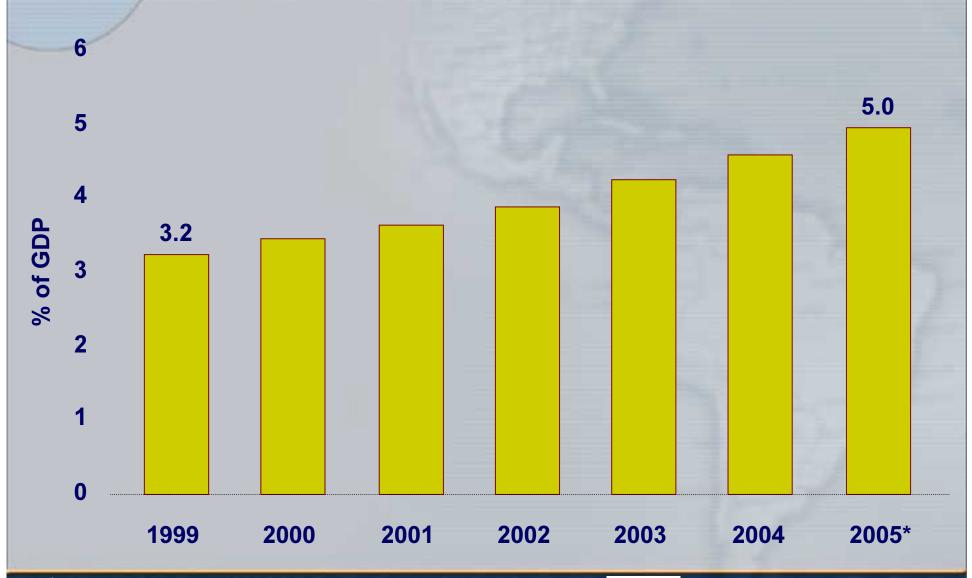


Rebuilding Confidence: 2003-2005

- On the fiscal front, government reaffirmed commitment with fiscal responsibility → consolidated primary surplus rose and consistently outperformed stated annual targets (4.25% of GDP in 2003, 4.5% in 2004 and 4.25% in 2005);
- On the external front, continued FX depreciation from 1999 to 2002 produced a <u>sharp external adjustment</u>, mainly achieved through a significant increase in exports.
- Benign external scenario contributed to exports surge and exchange rate appreciation.

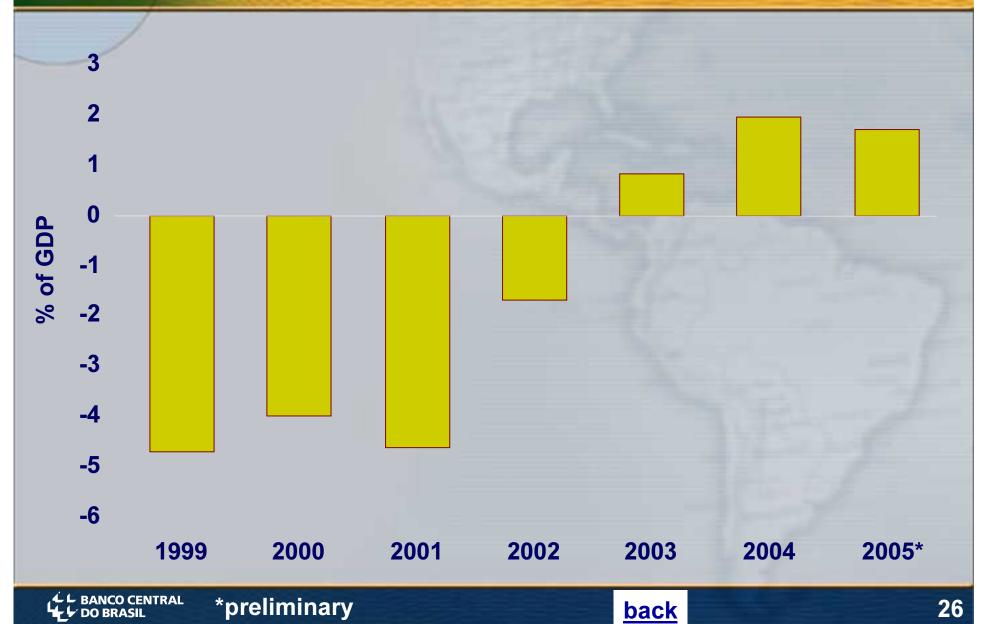


Consolidated Public Sector Primary Surplus: 1999-2005





Current Account Surplus: 1999-2005





Nominal Exchange Rate: 2003-2005





Rebuilding Confidence: 2003-2005

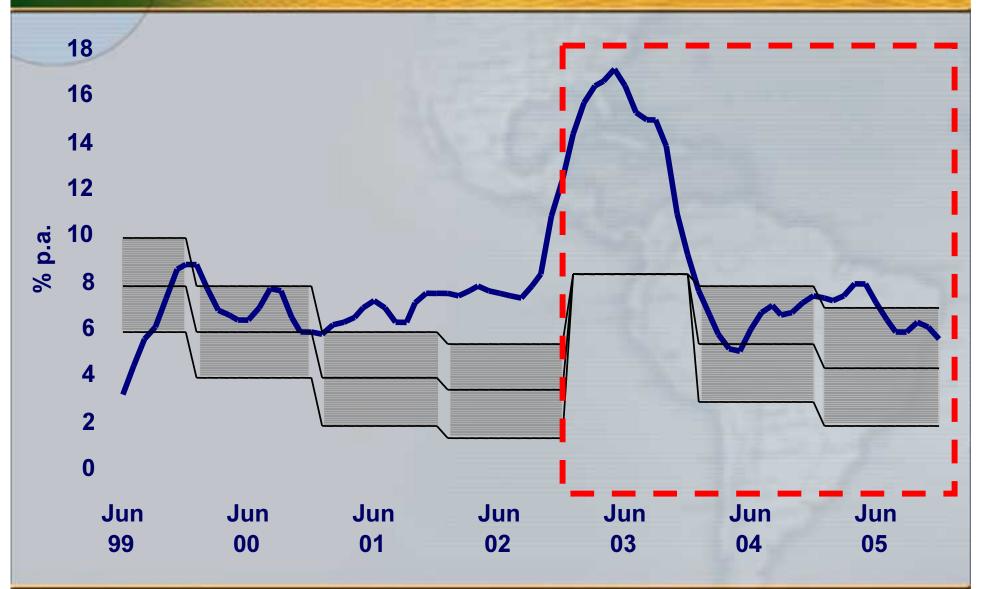
- ➤ <u>Inflation fell</u> to 9.3% in 2003, from 12.5% in 2002;
- ➤ Successful disinflation enabled the CMN to adopt the Central Bank adjusted target for 2004 as the new CMN target, and to return in 2005-2007 to the original targets strategy:
 - Target set in 2003:

Target set in 2004:

Target set in 2005:



Consumer Inflation Rate: 2003-2005





Inflation Expectations: 2003-2005





VI. What Have We Learned?



What Have We Learned?

- Importance of fiscal consistency;
- > Disinflation requires continuous effort;
- A high degree of transparency and a good communication strategy are paramount to maintain credibility, even in situations of large adverse shocks.



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